**Position:** Business Development Intern (Remote/Onsite)

**Job Type :** Part-time Summer Internship

**Job Description:**

We are looking for an ambitious and energetic Business Development intern to help us expand our clientele. The Business Development Intern will report directly to the Director of Business Development & Support and will work on a wide range of projects related to the company's sales efforts.The goal is to drive sustainable sales growth through boosting community engagement and forging strong relationships with clients. This role is for an unpaid part-time summer internship position.

**Responsibilities Include:**

* Develop a growth strategy focused both on financial gain and customer satisfaction
* Conduct research to identify new markets and customer needs develop leads for our sales team
* Promote the company's products/services addressing or predicting clients' objectives
* Contribute to the research and development of new, innovative service offerings.
* Apply and test strategic thinking to the development of systems and processes on a rapidly growing business development team.
* Analyze data and develop internal reports

**Education**

One or more years of college education, preferred majors : business, marketing or related study with 3.0 GPA or higher

**Minimum Knowledge, Skills and Abilities Requirements:**

* Proficiency in Microsoft Office (e.g. Word, Excel, and PowerPoint)
* Ability to work in a fast-paced, intellectually challenging environment
* A positive attitude with good organizational, presentation and writing skills
* Capable of identifying and completing tasks independently, and reporting on progress, with a sense of urgency and ownership
* Excellent Communication and negotiation skills

**Desired:**

Prior experience in any of the following: business development, market research/strategy, marketing presentation, and company growth strategy implementation

*This is an UNPAID intern. CPT / OPT acceptable. Please send email to*info@seabridgefintech.com

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